

Reply to Pre-Bid queries for Empanelment of Original Manufacturer/ Authorised Distributor /Authorised Supplier for Supply and Installation of Children Playground Equipment and Open-Air Gym Equipment (Including for Specially Abled) in Urban Local Bodies of Odisha, EOI dated 10-11-2021 and Pre- Bid Meeting dated : 18-11-2021.

Dated :- 22-11-2021

SL	Reference	Content of RFP requiring Clarification(s)	Points for Clarification/ Suggestion	Reply to Pre Bid Queries
1.	12. Earnest Money Deposit	a. An Earnest Money Deposit (EMD) amount will be indicated in the Notice Inviting Tender by the individual ULBs, in the form of a demand draft drawn in favour of the ULBs and payable at respective place must be submitted along with the Financial Proposal.	Amount of EMD not indicated in the Notice Inviting Tender by the individual ULB's What is EMD amount for this tender, Please clarify	Notice Inviting Tender for supply of equipments shall be floated by the individual ULB indication the exact quantity. Accordingly, amount for the EMD will be mentioned in the NIT of ULB. There is no EMD for this Expression Of Interest(EOI)
2.	4. Eligibility A. Minimum Eligibility:	The Agency should be in existence/ have been established for at least 3 years. Agency Firms should have minimum 3 years of experience in supply and installation of Children Playground Equipment and/ OR Open-Air Gymnasium Equipment. In case Bid is submitted by Authorised Distributor /Authorised Supplier in such case supply experience of Original Manufacturer can be considered for above 3 years' experience criteria. In case the Agency is a local MSME/Start-up firm registered under Govt. of Odisha the condition of prior experience will be relaxed	a. 3year experience is very less, please amend it as 5 year minimum experience b. Any clause of relaxation of experience, it can be the cause of failure of project c. Every bidder, either OEM or supplier should have own experience to complete similar work	NO CHANGE TO EOI Condition
3.	B. Technical Eligibility:	The bidder must have completed the work of SUPPLY & INSTALLATION OF Children Playground Equipment and / or OUTDOOR OPEN GYMNASIUM EQUIPMENTS of aggregate Value not less than Rs. 50 lakhs in any one Financial year during the last 5 years	Requirement of experience is very less comparative to Estimated cost of work, With reference to Guidelines of Central Vigilance Commission It's clearly dishonour of procurement procedures	This is an EOI for empanelment of Suppliers. Actual tender value of Individual ULB will be much less. Accordingly CVC guidelines mentioned not applicable to this EOI NO CHANGE TO EOI Condition

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			Please refer Government Memorandum of Central Vigilance Commission Subject: Pre-qualification criteria (PQ) No.98/ORD/1 of No.12-02-1-CTE-6 Central Vigilance Commission (CTE'S Organisation) Please demand to complete atleast work of 15 to 25 Crores in any one financial Year during last 5 year	
4.		In case Bid is submitted by Authorised Distributor / Authorised Supplier in such case supply experience of Original Manufacturer can be considered for above experience criteria.	Tender Estimate cost is very high, and of bidder/ authorized supplier who don't having own experience to complete such huge work, It would be great loss of Government, Please allow only who bidder who having experience to complete similar type of work	As explained above individual tender value of ULB will be much less. NO CHANGE TO EOI Condition
5.		In case the Agency is a MSME/Start-up firm registered under Govt. of Odisha the condition of prior experience will be relaxed subject to meeting the quality and technical specification under this document. The empanelment of such Firms shall be finalised based on the committee recommendation	Because Conditions of waiver of experience and turnover, so may incapable company can be qualify hence quality work in time can not be completed,	As mentioned in EOI Local MSME/Start up firms empanelment will be separately examined by Committee who shall examine their capability. NO CHANGE TO EOI Condition
6.	C. Financial Eligibility:	Annual Turnover of the Agency should be minimum Rs. 2 Crores in any one year in the last three financial years 2017-18, 2018-2019 and 2019-2020.	Requirement of Turnover is very less comparative to Estimated cost of work, How is sufficient turnover of Rs.2Cr for work of 100 Cr Requesting to change this term as 20 to 30 Cr minimum Turnover	For reasons mentioned above Individual tender value of ULBs will be much less. NO CHANGE TO EOI Condition
7.		(The minimum turnover requirement for MSME/Start-up in state of Odisha may not be		NO CHANGE TO EOI Condition

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		insisted and empanelment shall be based on committee recommendation). A Certificate from the Chartered Accountant to this effect must be submitted		
8.		<p>The total pre-qualification requirement for the tender is very un appropriate, it can be cause failure of project because of selection process and qualification requirement so many in capable companies can qualify who don't having capacity to complete project at all, requesting to honourable authority to demand appropriate qualification requirement so hard earn money of State Government can be utilize by right way.</p> <p>Enclosed: Guidelines of Central Vigilance Commission Subject: Pre-qualification criteria (PQ) No.98/ORD/1 of No.12-02-1-CTE-6 Central Vigilance Commission (CTE'S Organisation)</p>		For reasons explained above NO CHANGE TO EOI Condition
9.	1. Page 13 - Key Stages -	<p>Instead of 5 different payment stages, there needs to be just 2 - The first 70% payment should be post the check of the materials by the local store (the numbers and quantity). The inspection and technical report would be impossible since (1) the materials would not be fitted as yet and (2) there is no specificity on the things to be checked upon delivery (2) The second payment of 30% should be after installation and quality check</p> <p>Items like After installation and completion of civil work has nothing to do with the</p>		NO CHANGE TO EOI Condition

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		manufacturers, and therefore should not be linked to the manufacturers payment		
10.		Empanelment of Manufacturer/ Distributor / Supplier/ for Supply and Installation of Children Play Equipment and Open-Air Gym Equipment (including for specially abled) - needs to be changed to Wheelchair abled		NO CHANGE TO EOI Condition
11.		Page 5 category B has 17 items, while Page 19 shows 19 items		The List at Page 4 modifies as per Annexure 1 (Page-19) Details of Equipment Specifications shall prevail.
12.		Everywhere specially abled needs to be changed to wheelchair abled		NO CHANGE TO EOI Condition
13.		Tentative number of pieces is 100 at some place and 150 at other - please clarify whether that is per district or per ULB or something else		As mentioned, the tentative number for Children Playground Equipment is 150 pieces and Open-Air Gym Equipment is 100 pieces considering total of all ULBS. However Individual tender by ULB will mention quantity required for that ULB.
14.		"we confirm that this proposal will remain binding upon us and may be accepted by you at any time before this expiry date for empanelment The empanelment shall be valid for one year from date of acceptance." in page 20 needs to be changed or eliminated. That's because empanelment is for 3 years.		The validity for empanelment is for 3 year. The ANNEXURE—2, FORM FOR SUBMISSION OF PROPOSAL may be amended to read as 3 years.
15.		"The Agency also need to submit this appendix in soft copy in editable format in CD or other electronic media." in Appendix 3 should be changed to something that is used these days		The agencies can submit soft copy in Pen-drive as Other electronic media or can email the same in muktaodisha1@gmail.com .

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16.		Point 7 in page 14 - needs to be eliminated - The manufacturer would have invested in the project, then the sudden removal from the empanelled list would lead to huge losses to the manufacturer		NO CHANGE TO EOI Condition The Authority in its interest add or delete the list of agencies time to time. However for removal due notice shall be given.
17.		Point number 9 in page 14 - Inspection - needs to be eliminated in totality		NO CHANGE TO EOI Condition
18.		Annexure 1 - Last column cannot be unit - it should be % conformity to the technical specifications.		This indicate item to be procured is in "Number".
19.			There is no technical specifications made for the quality of products. That is important.	The Outdoor fitness equipment shall be as per the requirement specified in the Guideline issued by Directorate General of Human Resource Development in clause 3.6 (II) – Point (2) the attached circular may be referred at Annexure-1.
20.			We want to inform you that for Open Air gym equipment, BS EN 1176-1:2008 & BS EN 1176-3:2008 EN 16630:2015 must be mandatory. This certificate is found to be CONFIRMING the requirement of Safety & Quality requirement. This is from QSA International Limited and Global accreditation this certificate complies for Safety and quality purpose. Also wants to send some new advance equipment with specially abled equipment catalogue along with proposal hard copy.	
21.			It is to be informed that CE EN 16630 certificate used for Quality and safety work should be essential for above	

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			stated work. So please do the needful.	
22.	Page No. 9 and point no. C	Financial Eligibility: Annual Turnover of the Agency should be minimum Rs. 2 Crores in any one year in the last three financial years 2017-18, 2018-2019 and 2019-2020. (The minimum turnover requirement for MSME/Start-up in state of Odisha may not be insisted and empanelment shall be based on committee recommendation). A Certificate from the Chartered Accountant to this effect must be submitted.	If Bidder is participating in one Category out of Two i.e Children Playground Equipment and Open Air Gym equipment, annual turnover criteria should be half of the Two Crore for Financial Eligibility. The Reason is most of the manufacturer could not make turn over due lock down and closure of manufacturing units in Covid Pandemic.	NO CHANGE TO EOI Condition
23.	Marking parameter	Annual turn over Turn over Rs 2 crore -12mark For every additional turn over Rs25 lakhs, 2 mark each subject to Max 20	Annual turn over Turn over Rs 1.5 crore -12mark For every additional turn over Rs.25 lakhs, 2 mark each subject to Max 20	NO CHANGE TO EOI Condition
24.	Marking parameter	Work experience for supply and installation of completed project for every additional Rs 10Lakhs completed work of supply & installation of children playground equipment or outdoor open gymnasium equipment over Rs 100 lakhs (cumulative in any financial year in last 5 years) ,For every additional Rs 10 lakhs , 3mark for each project subject to max 35 mark.	Work experience for supply and installation of completed project for every additional Rs 10Lakhs completed work of supply & installation of children playground equipment or outdoor open gymnasium equipment over Rs 50 lakhs (cumulative in any financial year in last 5 years) ,For every additional Rs 10 lakhs , 3mark for each project subject to max 35 mark.	NO CHANGE TO EOI Condition
25.	Minimum eligibility	A certificate from the any polytechnic of Govt. of odisha third party certifying agency such as IPEMA ,TUV,CPSC,QCI or similar agency	Allow to third party certifying by any government polytechnic organization of odisha	NO CHANGE TO EOI Condition
26.	Evaluation of offer	The authority intends to shortlist offer of the bidder having qualifying technical score more than 70% of total mark shall be consider for short listing	The authority intends to shortlist offer of the bidder having qualifying technical score more than 50% of total mark shall be consider for short listing	NO CHANGE TO EOI Condition

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27.		<p>Will this tender will be awarded to one single party or to the lowest bidder, as amount mentioned from your side is 100 corores, so according to us work must be given to 2-3 vendors, so that it will be completed fast, for that rate of the lowest bidder will be offered to other empanelist vendor and if they accept it work order will be awarded to them as well, it will be like rate contract where there will be rate contract holders agency that can be more than 1.</p>		<p>As explained individual tender value of ULB will be much less which can be done by single party.</p>
28.		<p>supply, installation & commissioning of play and open- gym equipment is a specialized work so it must be called from manufacturer only.</p>		<p>NO CHANGE TO EOI Condition</p>
29.		<p>Who is going to give the payment weather ULB or SUDA? 4) Page no 11 of EOI point no 12 EMD. You haven't mentioned the amount or percentage of EMD , moreover the manufacturer who is having the NSIC certificate must be exempted from depositing EMD/Tender Fee as per govt store rules and notification wide no. F.no.22(1)2003/EP&M DT. 29/07/2003 which clearly states that small scale industries which are registered with NSIC under single point registration have to be exempted from depositing EMD. Even you can see the govt issued order online on www.dcsmse.gov.in or on www.nsic.co.in</p>		<p>The Payment will be made by the respective ULB based on the quantity . Ordered by them against tender to be invited by them. EMD is not there in this EOI, EMD will be indicated in Tnder to be invited by ULB. Exemption of EMD as per Govt. Of Odisha order shall be considered by ULBs</p>

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30.		Page no 12 of EOI point no 14 performance security of 3% must be taken in the form of bank fixed deposit rather than bank guarantee.		NO CHANGE TO EOI Condition
31.		Page no 15 of EOI the specification of children playground equipment is bit confusing as because the thickness of pipe and weight mentioned from your side for all the 7 items will not be possible at all, you have mentioned much more weight which is practically not possible, as we are manufacturer of these items that's why we suggest to mention only thickness of pipe you need not weight.		NO CHANGE TO EOI Condition The indicated Gross weight is the minimum requirement.
32.		PowerPoint presentation will be done when please mention that		The date shall be intimate to the agencies during scrutiny of application received against this EOI

DIRECTOR, Municipal Administration
H&UDD





3.6 (II) Guidelines/Norms for Setting Up/Refurbishing of Open Air Gymnasium/Outdoor Fitness Equipment (w.e.f. 29.05.2020)

- (1) All the Outdoor Fitness Equipment shall be complied with the specified standards as per the indicative designs/layouts defined. All the Outdoor Fitness Equipments shall be suitable, safe & durable and to be designed to withstand outdoor intense use and meeting all the relevant specifications, certifications, and shall be assembled & installed as per the manufacturer's specifications/guidelines.
- (2) Outdoor Fitness Equipment shall be as per DIN/ 10 ASTM/ European Standard/ BIS.
- (3) Outdoor Fitness Equipments shall be manufactured by Fitness Equipments / outdoor playing equipments manufacturer ISO: 9001 / ISO: 14001 certified company.
- (4) Third Party Certification, if required, shall be done by reputed Agency such as 10 IPEMA, TUV, CPSC, and QCI for independent testing and certification.
- (5) The locations where the Outdoor Fitness Equipments are to be placed will be finalised by the respective Advisory Committee.
- (6) The quality of Outdoor Fitness Equipments and its foundation shall be of very high standards and sound enough and it should not spoil the look/aesthetics of the projected site.
- (7) After installation of the Outdoor Fitness Equipments, a safety certificate is to be issued by the Third Party Quality Assurance Agency or reputed approved Agency for certification for safely installation of Outdoor Fitness Equipment for Open area for departmental use and the equipments are installed as per the required standard/specifications of the manufacturer. Third Party Quality Assurance Agency may be specified by the manufacturer for their products/equipments.